

A woman with short, layered reddish-brown hair and bangs is looking down and to the left. She is wearing a dark green, long-sleeved top. The background is a dense, lush green jungle with various tropical plants and large leaves. The lighting is soft and natural, creating a serene and organic atmosphere.

  
**BOTAVIKOS**  
skin care & aromatherapy





## CEO Foreword

In our trips to various places in the world we have seen vast lavender and salvia fields, plantations of blossoming lime and almond. A single glance at this vast variety of colors arose a splendor of emotions and the air infused with incredible fragrances inspired energy.

We are eager to share with you our admiration of nature perfection — its aromas, textures, energy.

Y. V. Vershigruk  
Creator and CEO of  
BOTAVIKOS

## Βοταβικός

an ancient Greek word  
"relating to plants".



**Botavikos is a Russian manufacturer of natural cosmetics and a supplier of a wide assortment of essential and vegetable oils for aromatherapy and natural perfumes.**

## Fresh

A fresh solution, a modern Botavikos brand opens up a boundless world of natural fragrances and natural cosmetics.

## 83

Natural essential oils – from sweet flag to elemi. We have collected the widest palette of fragrances that will help everyone transform space into a fragrant aroma magic. We know how to coax the grass and trees to share their strength and freshness.

## 50

Vegetable oils and batters – from apricot to cotton, will surprise you with a variety of useful elements and will become an irreplaceable source of fatty acids Omega 3-6-9.

## Over 300

Unique natural cosmetic products will give a careful physiological care, wrapping you in the interesting natural composition of essential oils, and turn a humdrum procedure into a fragrant ritual. A world of joy.

## ISO 9001

We are constantly updating the range, choosing only natural and quality ingredients. All raw materials are produced in accordance with the international quality standard ISO 9001.



Botavikos is a member of International Federation of Essential Oils and Aroma Trades (IFEAT) of the Russian Perfume and Cosmetic Association (RPKA), Biorus. This membership means that our production meets all requirements for cosmetics and we are committed to the principles of rational use of environmental resources.

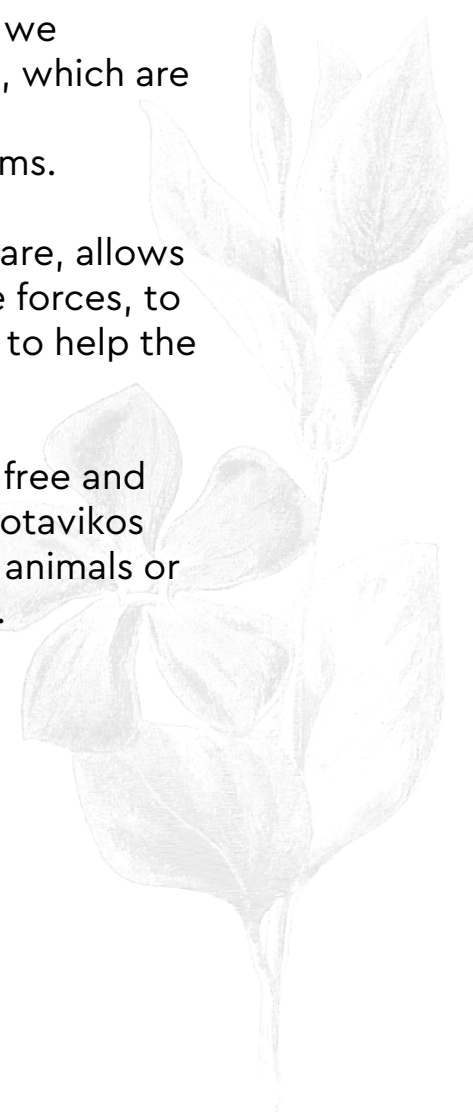


EVERY product contains at least 95% natural herbal ingredients.

In the production of our cosmetics, we use the principles of corneotherapy, which are aimed at restoring the skin and protecting its barrier systems.

Botavikos Cosmetics – vegetative care, allows the restoration of natural protective forces, to harmonize physiological processes, to help the skin and hair to become healthy.

Our cosmetics are marked "Cruelty free and Vegan". It means that none of the Botavikos products have ever been tested on animals or contain ingredients of animal origin.



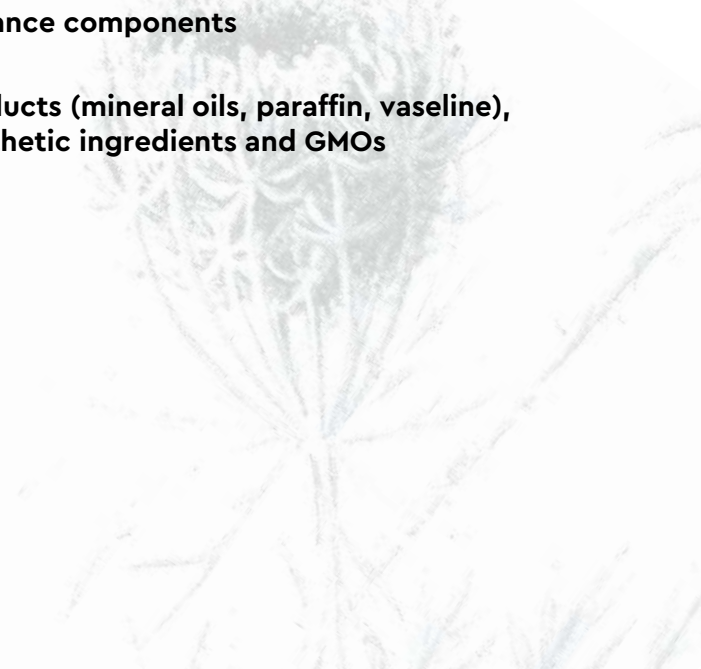
# Unique composition of cosmetic products

## What we use in our cosmetics:

- **"green" herbal surfactants** with a mild dermatological effect, intended for everyday detergents and are suitable for children's cosmetics
- **herbal and plant extracts** of cotton, licorice, nettle, St. John's wort are natural concentrated substances that have a directional functional action to solve skin and hair problems
- **amino acids** are components of a natural damping factor that provide natural moisturizing of the
- skin and hair
- **natural vegetable waxes** are carnauba, candelilla, rice - maintain optimal water and fat balance, create gentle but reliable protection against drying out and negative impact of external factors
- **natural lipids** are sources of essential fatty acids, they play an important role in the formation of the epidermal barrier, participate in the metabolism of biologically active molecules
- **wheat proteins** have effective conditioning and strengthening properties for hair and skin, and reduce skin irritation and redness
- **essential and fatty vegetable oils and butters**
- **vitamins**
- **clay, powder of spices, ground herbs and shells powder** that qualitatively clear the skin of contaminants and toxins, enhance blood circulation, facilitating the effective penetration of biocomponents into the epidermis

## What we never use in our cosmetics:

- **SLS/SLES** [sodium lauryl sulphate/sodium laureth sulphate] are extremely undesirable ingredients in cosmetics for daily care. They destroy the natural protective barriers of the skin, may cause dryness, irritate the skin, act as an allergens and a cause of hair loss
- **parabens** are synthetic preservatives that may cause the hormonal background disorders, cause skin aging
- **silicones** are synthetic high-molecular compounds, contributing to the instantaneous effect of smoothing, but forming a membrane on the skin and hair surface, preventing the penetration of useful active components Silicones do not decompose biologically
- **synthetic fragrance components**
- **dyes**
- **petroleum products (mineral oils, paraffin, vaseline), aggressive synthetic ingredients and GMOs**



# About us

## Own production

**2,000 m<sup>2</sup>:** provides the output of more than 1 million units per month.

**Provision of contract manufacturing services:** manufacture of products for Vkusvill, INVITRO, etc.



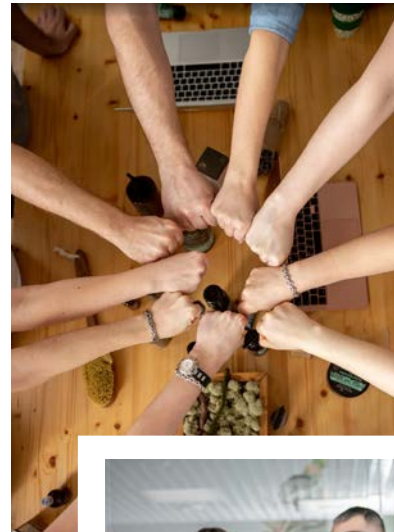
# About us

## **Target population:**

people concerned about their health, sharing the ideas of ethicality and responsible consumerism.

## **Marketing positioning:**

natural aromatherapy cosmetics affordable. Does not contain any animal ingredients.



# About us

**Collaboration with the biggest federal and regional chain stores** (Globus, Podruzhka, Leonardo, Detsky Mir, Lenta, Watsons, Gold Apple, Rive Gauche), **and with marketplaces** (Wilberries, Ozon).

**Own chain of natural cosmetics stores (franchise)**





# Product lines



## Facial care by skin type

### ▶ NUTRITION & BALANCE

A series of products gently restore the balance of oily skin, eliminate inflammation and rashes, prevent the development of post-acne, thanks to the active complex of vegetable oils, with the highest content of linoleic acid.

### ▶ RECOVERY & CARE

A series of products soothes, reduces irritation, protects from the effects of external influences, strengthens and stimulates skin regeneration thanks to active complex of vegetable oils.

### ▶ MOISTRURIZING & CARE

The action of products is intended to restore skin cells and fill them with moisture, eliminating the feeling of tightness and flaking thanks to active complex of vegetable oils.

### ▶ TONE & ELASTICITY

A series of products prevents the appearance of the first age-related changes by stimulating collagen synthesis, moisturizing and enriching the skin with all the necessary vitamins and beneficial acids contained in the active complex of vegetable oils.

# Product lines

## Facial care by skin conditions

The functional line Botavikos is a unique product aimed at solving problems of any age and skin types by its condition.

### Product line features

- A here-and-now solution of specific skin issues thanks to the active natural ingredients integrated in a "smart" formula.
- Suitable for any skin type, facing dehydration, age-specific changes, stress, disbalance, extreme dryness or lack of vigor.
- Complete range of products for total reparative cleansing and skin care is easy and convenient to apply in courses.



# Product lines



## ▶ BLOOMING FRESH

A series of products for enhanced skin hydration.

## ▶ INTENSE S.O.S

A series of products to normalize sebum secretion and eliminate imperfections.

## ▶ ANTI-STRESS

A series of products that will energize the skin, restoring its natural shine, and relieve signs of fatigue and stress.

## ▶ REVIVE

A series of products for nourishing the skin and maintaining its tone, eliminating dryness and flaking.

## ▶ ANTI-AGE

A series of products enhances skin elasticity by accelerating the production of collagen, boosts regeneration and protects against free radicals.

## ▶ CALM EXPERT

A series of products that effectively soothe the skin, reduce its reactivity and strengthen its natural protective barrier.

## ▶ DEEP REPAIR

A series of products for the gentle care of the delicate skin around the eyes and the prevention of major signs of ageing.

# Product lines



## Watercolour tinted balms

**Natural care** for the delicate skin of the lips, soft **natural shades** for nude make-up and **wonderful botanical scents** of essential oils.

Each of the four tinted balms has a different colour - red poppy, powdery rose, juicy cherry and nude chocolate. They look bright and rich, but when applied to the lips, they leave just a translucent water colour shade, a silky veil of the chosen colour and a magnificent natural shine.

Tints are suitable for light daytime make-up, highlight the natural beauty of your lips and refresh the look.



# Product lines

## Functional hydrolates

**Hydrolat** is a delicate cosmetic product for skin and hair care.



HYDROLATE CHAMOMILE + INULIN  
for cutaneous microbiome normalization



HYDROLATE VERBENA + ZINC  
for pore shrinking and matte skin



HYDROLATE CAMELLIA + PHA ACID  
for damaged skin repair



HYDROLATE OLIVE + WHEAT PROTEINS  
nourishing and strengthening hair conditioner



HYDROLAT HELICHRYSUM + GLYCINE  
for skin stress consequences  
and redness elimination



HYDROLATE PEPPERMINT + VITAMIN B3  
for making skin even and radiant



HYDROLATE LAVENDER + BETAINE  
to restore the balance of dehydrated skin



HYDROLATE CLARY SAGE + HYALURONIC ACID  
for skin tonicity and elasticity



HYDROLATE MELISSA + COMPLEX  
OF VEGETABLE CARBOHYDRATES  
skin protection from aggressive  
environmental factors



HYDROLATE THYME + SALICYLIC ACID  
for skin imperfections elimination  
with a sebo-regulating effect





## Aromatherapy body and hair care products

### RECOVERY

Revitalizing care and intensive nutrition.

*Mission: natural care for dry skin and badly damaged hair.*

### HYDRA

Deep moisturizing and pleasure from aromatherapy

*Mission: gentle care for skin and hair that lack moisture.*

### RELAX

Intensive nourishing and aromatherapeutic effect.

*Mission: directed care for all skin types and hair that lack volume.*

### ENERGY

Freshness and energy for body and hair.

*Mission: normalize sebum function, restore moisture balance, prevent dandruff.*

### TONIC

Improve microcirculation and directed action on cellulite problems. *Mission: daily skin care and toning.*

### FITNESS

Natural care and reduction of muscular tension

*Mission: intensively moisturize and nourish skin and hair for those who choose an active lifestyle.*

# Product lines

## Waterless shampoos and hair conditioners

Natural concentrates with a high content of active ingredients for cleansing and solving common hair problems:

- dryness
- excessive fat content
- weak structure and lifeless appearance
- lack of volume
- breakage of colored and curly hair
- increased scalp reactivity and sensitivity
- dandruff

**Waterless formulas are our small step on the global path to restoring balance on the planet, respecting water resources.**



# Product lines



## Perfumed bath bombs with saki salt

Multicolored cute bath balls give fragrant relaxation and tender natural skin care, thanks to vegetable and essential oils and saki salt.

### **Skin care**

Each bath bomb has its own unique caring vegetable oil that nourishes, moisturizes, softens, and helps cleanse the skin.

### **Aroma**

We have chosen the warmest, softest fragrances for a hot aromatic bath. They harmonize emotions, becalm, tune in to a comfortable sleep or meditation.



# Product lines

## Perfumed butter mousse

**Butters with the most delicate mousse texture and mild botanical aromas provide optimum hydration and nutrition for all skin types, gentle aromatherapy and a beautiful delicate shine.**

A natural, delicate shimmer is obtained from mica of natural origin.

All the components are Ecocert certified, which means they are approved for use in natural cosmetics, safe for nature and human health.

Tiny golden or silver particles give the skin a faint, very delicate radiance, and even the skin tone.



# Product lines



## Fairytale aroma hand creams

**BOTAVIKOS X LitRes is a limited line of natural hand creams, inspired by female leads of Russian fairy tales. Together with LitRes, we are telling you five fragrance stories. Listen.**

We use vegetable oils, vitamins, acids and a membrane lipid complex. The specific feature of the formulae is the high content of active botanical extracts, which literally walked out of the pages of Russian folktales along with their female leads.

### **Aroma**

Natural essential oils are in charge of aromas of BOTAVIKOS X LitRes hand creams. Each perfume composition consists of 7-8 botanical essences.

# Product lines



Where one tiny drop can change the world



## Mom and baby herbal care

- Suitable for daily use since birth
- Herbal ingredients
- pH-neutral for the skin
- Doesn't irritate the eyes



ПРОВЕРЕНО  
НА БЕЗОПАСНОСТЬ  
CLINICAL TESTED

**BIORUS**



**HYPO  
ALLERGENIC**



# Product lines



## Biocosmetic products for kids are a unique combination of natural ingredients

**Witch hazel floral water** is the foundation of every product for the delicate care of sensitive skin. Reduces irritation and redness, soothes the skin and increases hydration of the stratum corneum. A special feature of witch hazel is its high tannin content that has an astringent effect, strengthens the skin's protective layer and has an antibacterial effect.

**Herbal extracts (chamomile, cotton, licorice, chicory, mallow, motherwort, lemon balm)** provide gentle care for babies' skin, effectively softening it, soothing irritations and protecting it from external influences.



# Product lines



## Sun care

Sunscreens are a unique combination of new physical filters and herbal ingredients.

**Transparency:** invisible on the skin, do not leave white streaks.

**Photostability:** do not decompose or oxidize in the sun.

**Resistance:** not affected by moisture.

**Safety:** the highest level of protection against UVA and UVB rays.



# Product lines

## Natural detox cosmetics

### For whom?

The Botavikos detox product line is an affordable natural skincare and hair care range for young residents of modern big cities.

### For what?

Firstly, the cosmetic line solves the classic youth skin problems – rashes, acne, large pores, excessive sebum. As an additional effect we have chosen protection against negative environmental factors that reduce the antioxidant reserves of skin tissue and induce the skin to lose its tonicity and smoothness.





## 7 СРЕДСТВ ДЛЯ ЛИЦА

Cleansing, detoxication, moisturizing, restoring of water-lipid balance, protection from environmental adverse factors.

- Cleansing gel with absorption effect
- Cleansing balm for tough makeup removal
- Revitalizing lotion with acids
- Hydrating face mist
- Prebiotic essence
- Mattifying primer
- Purifying mask for pores contraction

## 3 СРЕДСТВА ДЛЯ ВОЛОС

With smoothing and softening effect, thermal and UV protection. Fully cover your basic hair care needs.

- Smoothing shampoo for frizz control
- Smoothing balm for frizz control
- Smoothing anti-static hair spray

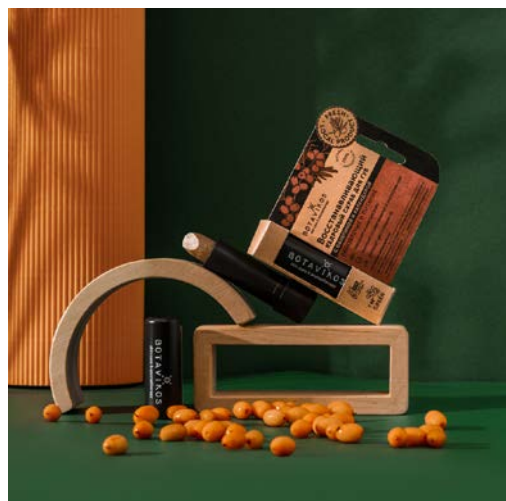
## 3 СРЕДСТВА ДЛЯ ТЕЛА

Detox, gentle cleansing, maintaining an optimal level of skin moisture, nutrition.

- Dry oil for skin smoothness and radiance
- Detox shower gel
- Detox body scrap



# Product lines



NEW!

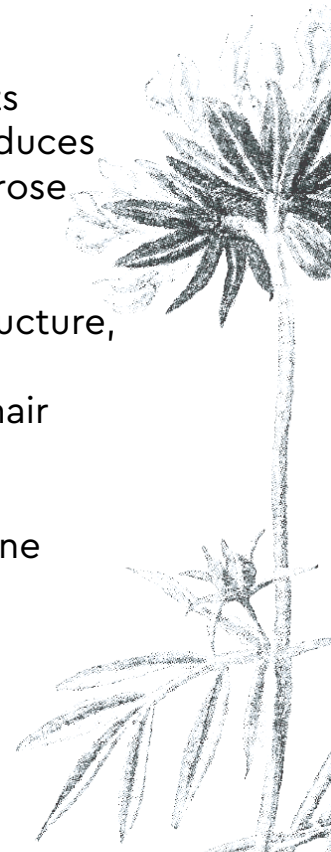
## Sea buckthorn series

Botanical power of Russian plants for total daily care of skin and hair.

**11 cosmetic products are created to maintain the optimum skin microbiome, strengthen hair and prevent hair loss.**

### SEA BUCKTHORN EXTRACT

- fills skin cells with moisture
- and nourishes with nutrients
- strengthens the vessels, reduces the development of couperose
- soothes the sensitive skin
- restores the keratine layer, enhances the hair structure, prevents the hair breakage
- moisturizes and nourishes hair and scalp
- gives the hair softness, smoothness and natural shine





# Product lines

## Natural massage aroma candles and interior scents

Our creative project embodies the idea of care of skin and home through picturesque natural aromas. Their grace reveals itself in energetic and juicy, powdery and dreamy notes.

Some are designed to invigorate and nourish with the energy of nature, while others will become an impeccable backdrop for relaxation and meditation.



# Product lines



## Oil perfume

Eleven botanical perfumes created from natural essential oils. Fresh, floral, fougere, wood, oriental – here bright citrus notes are accompanied by herbs, magical flowers exhale fragrance against spices, syrupy balsamic nuances artfully interlace into the dance of wood aromas.



# Product lines

## Essential oil balms

**Sleep balm** based on herbal ingredients will help you to be calm and tune in to a comfortable sleep. The product eases the headache and reduces the level of anxiety.

**Multifunctional balm** with essential oils awakens the body defenses during the cold season and in case of hypothermia. Has a long warming effect when rubbing your feet and hands. Helps to relieve puffiness, brings back a sense of lightness and freshness to your legs. Soothes the skin in places of insect bites, reduces irritation, redness, itching.



# Product lines



## Essential oils

Essential oils represent aromatic volatile components of medicinal plants, herbs, flowers, fruits, seeds, etc.

In our classification all the scents are divided by the aroma warmth: starting from cold alpine ultramarine corresponding to a fresh citrus line, to the warmest one – carmelite, floral symbol of wood series scents.



# Product lines



## Natural cosmetic oils

Fatty oils line is created for facial, hair, nail and body care. The oils are easily absorbed, nourish and saturate with nutrients, have refreshing and restorative effect, increase firmness and elasticity, protecting from adverse external factors.



# Product lines



## Beauty oils

Cosmetic oils with the softest textures and delicate fragrances are created to solve the most typical problems with hair, facial and body skin.

- For face
- For body
- For hair
- For psycho-emotional impact



# Cosmetic Awards



**Live  
Organic  
Awards**

**Live Organic  
Awards  
2022**

The best solid hair  
shampoo:  
Moisturizing shampoo  
for dry frizzy  
and damaged hair



**We Green  
2019**

The best brand of  
Baby care cosmetics



**My cosmetics  
2022**

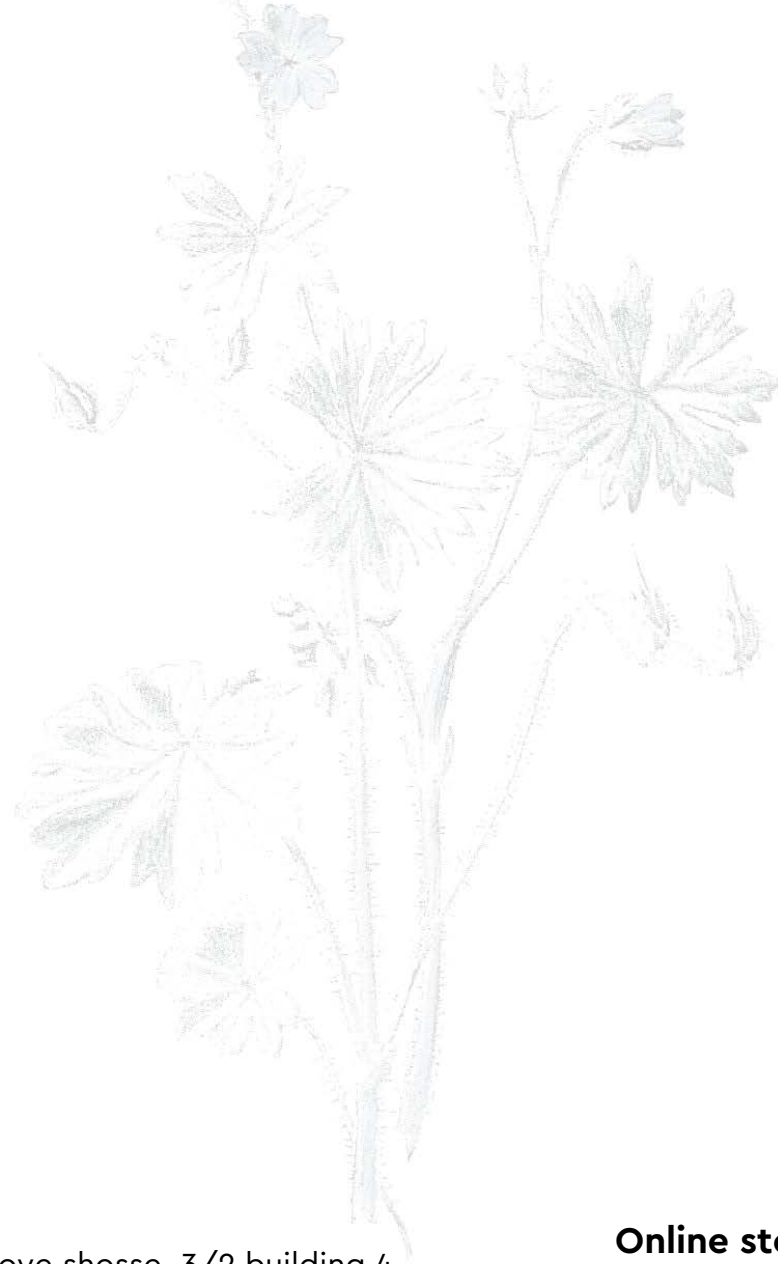
Cosmetic facial  
skincare series: Detox



**GLAMOUR  
2021**

Product-winner:  
Body Butter Mousse  
Rose-Jasmine  
with silver shine

# Contacts



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**Online store**

**Social media**

[www.botavikos.club](http://www.botavikos.club)

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